

The Infor logo, consisting of the word "infor" in white lowercase letters on a red square background.

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# ERP TECH

## SUMMIT 2024

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### Forecasting and Forecast Consumption within Fourth Shift

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Innovative Consulting Group

[www.ICGTechnology.com](http://www.ICGTechnology.com)

# Agenda



Introduction



ICG's Approach & Value We Deliver



Forecasting & Forecast Consumption

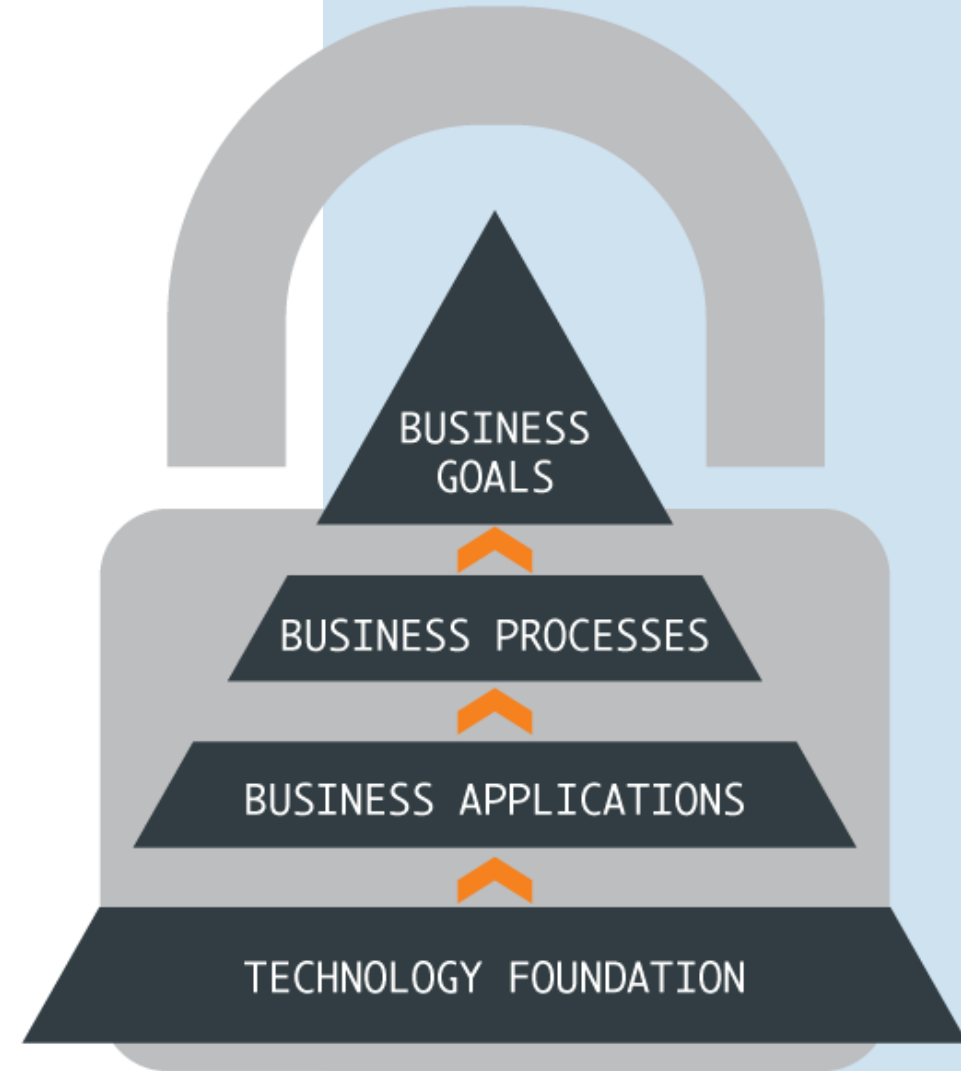


Discussion & Next Steps

# The ICG Approach

A solid **technology foundation** delivers your **business applications** when and where you need them. These two combined implement your unique **business processes**, allowing you to reach your **goals**.

*ICG is a process-driven business technology company that ensures your IT platform securely delivers your applications and processes whenever and wherever you need them.*



O U R M I S S I O N :



**Deliver innovative and reliable business and technology solutions that exceed our client's expectations, resulting in reduced cost, improved efficiency, and a guaranteed ROI.**



O U R V I S I O N :



**Enable enterprises of all sizes to leverage technology for business growth and success.**



# Value We Deliver

## ERP SOLUTIONS

### One-Stop Shop for Fourth Shift, VISUAL, Acumatica

- Sell ERP
- Cloud Hosting
- Implementation
- Optimization
- ERP Upgrades
- Training
- Develop/Customization
- And More!

ICG is uniquely qualified with both IT and ERP under one roof!



## IT SERVICES

### We Architect & Implement Strategic IT Solutions:

- Managed Services
- Technical Support
- Cybersecurity
- Cloud Infrastructure
- Data Center Infrastructure
- Virtual Desktop Infrastructure
- TSR and Health Checks
- And More!



# Forecasting



## GENERIC FORECAST

## CUSTOMER FORECAST

- FCST Vs COMT

- Forecast Type

Forecast

Type: A

Item	Description	Um	Rev	M	I	S	Average Unit Price
19-BLACK	19" FRAME, BLACK	EA		M	N	A	.000

Starting Fcst Date:

Fcst Date	Quantity	Type	Unit Price	Extd Price
081424	500	1	.000	.000

1 First type

2 Second type

3 Third type

Ship To: 000000  
 Customer Name/Address: COLORADO BIKE AND SKI  
 62 BASELINE DRIVE  
 DENVER CO 80223 USA

Co Ref: Customer Po:  
 Credit Balance: -417303  
 Total Lines: .000  
 Rounding: .000  
 Order Total: .000

Lines: 1

Terms: Cash 1 %: 2.00 Days: 10  
 D Cash 2 %: 0.00 Days: 0  
 Net Days: 30

Starting Ln#: 000

Ln#	Ln#	L	Item/Catalog Item	Order Qty	Um	Prom	Dlvry	Tr	Ln#	Unit Price	R	S
001	1	S	19-BLACK	500	EA	081524		0	2	.000		



# Forecast Consumption (ITMB-Plan.Det.)



## Forecast Code

- Code 0
- Code 1
- Code 2
- Code 3
- Code 4

Stk Bin

Preferred Loc: PN 200

Fcst Cd: 2

Yield: 9 0

Atp: Y

0	Forecast Code 0
1	Forecast Code 1
2	Forecast Code 2
3	Forecast Code 3
4	Forecast Code 4

purchase Order Auto

manufacturing Order Auto

Last Inventory Consumed Date:

## Forecast Period

Lot Size Mult : 0

Fcst Prd: M

Dmnd Fnc: W Weekly

Ping Fnc: M Monthly

Autoclose Tolerance: 0 %

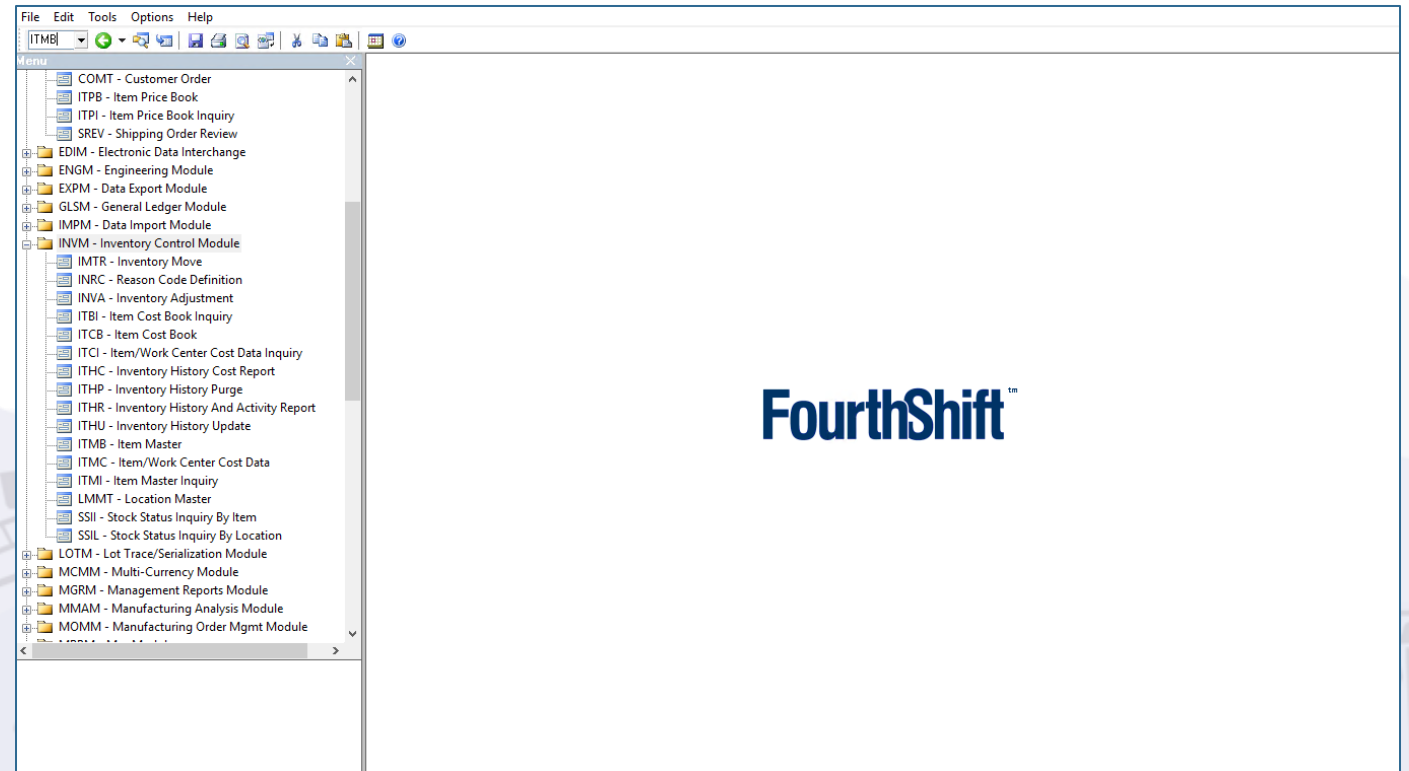
Autoclose Tolerance: 0 %

Last Inventory Transaction Date:

- Weekly
- Monthly

# Fourth Shift Review

- Login to Fourth Shift
- Exercises: Forecast Code options and Planning
- Exercises: Forecast Period options and Planning





# Demand Fence (ITMB-SDAL)

- What is Demand Fence?
- Demand Fence exercise

Fcst Prd:	<input type="text" value="M"/>
Dmnd Fnc:	<input type="text" value="005"/>
Plng Fnc:	<input type="text" value="000"/>





# Discussion and Questions





**Thank You!**