

Acumatica ERP Implementation Consultant

Innovative Consulting Group is a relationship-driven Manufacturing Performance and Technology Solutions company that is excited to be expanding its Manufacturing consulting operations!

Our Acumatica cloud practice is in high growth mode, and we are currently seeking an Acumatica ERP Consultant to join the team. This is an excellent opportunity for someone looking to get in early and help scale us for growth.

The Acumatica ERP Implementation Consultant (Functional Consultant) is responsible for providing software and implementation project expertise to new and current clients. You will drive customer success by helping to define project scope and delivering world-class services based on the client's specific requirements. From time to time as a subject matter expert, you may be asked to be involved in pre-sales activity, client education, and industry presentations. Currently, most customer interaction is remote, but as a consultant you will also be required to go onsite to the client's location. Travel may be required.



Responsibilities:

- Lead and implement ERP technology that result in successful client adoption of the new system and processes
- Guide clients through the implementation methodology and make continuous improvements to it
- Provide services to configure, train, and test the solution and processes
- Help facilitate meetings related to the use of the application such as business process review, planning sessions, setup, testing, go-live readiness, data import/conversion, custom report needs, and documentation
- Manage ongoing relationships with subscription clients and help to drive new consulting projects and upgrades
- Collaborate with leadership and project teams (internal and external) on implementation schedule, open items and project risks

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What sets you apart:

- You're a builder that enjoys creating sustainable processes and systems
- You overcome objections, as well as foresee risks and mitigate them
- You're an agent of change who consistently seeks to find a better way to work smarter
- Use data analytics and metrics to track progress towards goals
- You're a self-starter that feels comfortable working independently
- Ability to quickly develop and maintain a subject matter expertise of ERP software product knowledge both from an internal and from an end user perspective

Requirements:

- 3+ years of experience successfully implementing and supporting ERP systems as a consultant or as an internal subject matter expert
- An understanding in finance, accounting, and business workflows
- Bachelor's degree
- Experience working with small to mid-sized businesses ideally within the manufacturing, professional service, and other project-based industries
- The ability to simplify complex concepts but execute at the technical detail level
- Excellent communication skills up and down the organizational hierarchy from the CFO and C-suite to the finance, IT, operations, and sales team

To apply, please send your resume and cover letter to nickw@icgtechnology.com.